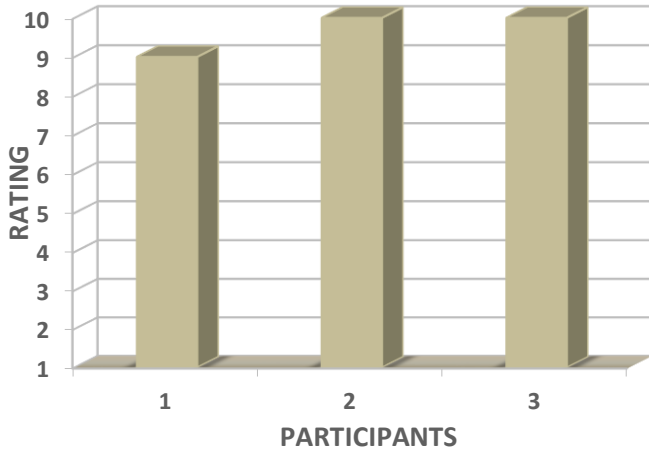


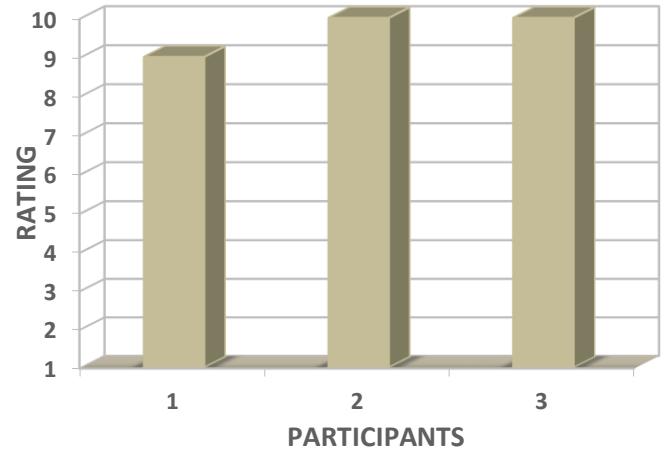
# Novartis – Presentation Skills workshop

## October 17 – Participants’ Feedback

Overall Assessment of the WORKSHOP



Overall Assessment of the TRAINER



### **What was your overall assessment of the workshop?**

Average: 9.67

Range: 9-10

- Helped build on previous knowledge/training – subtle changes make a big difference
- Very logical approach
- A different approach to a known topic

### **What was your overall assessment of the trainer?**

Average: 9.67

Range: 9-10

- Good face, made the day very meaningful and useful (practical) to take into workplace
- Mike’s experience in persuasive presentations is greatly valued in this training experience

### **What parts of the workshop were of most value to you?**

- Following the very simple structure to gain greater results in presenting, thank you
- Feedback from presentation, structure of presentation, defining a clear purpose
- The entire workshop was of value – the learning and the feedback

### **What else would you like to have covered in future workshops?**

- Advanced questioning techniques
- Business writing skills
- Emotional intelligence x2

### **If this workshop was to be held again, what advice do you have to make it more valuable for future participants?**

- I feel like I gained even more from this workshop because it builds nicely on the group selling and the selling to different personality types workshops.
- Participate fully! Don’t hold back!