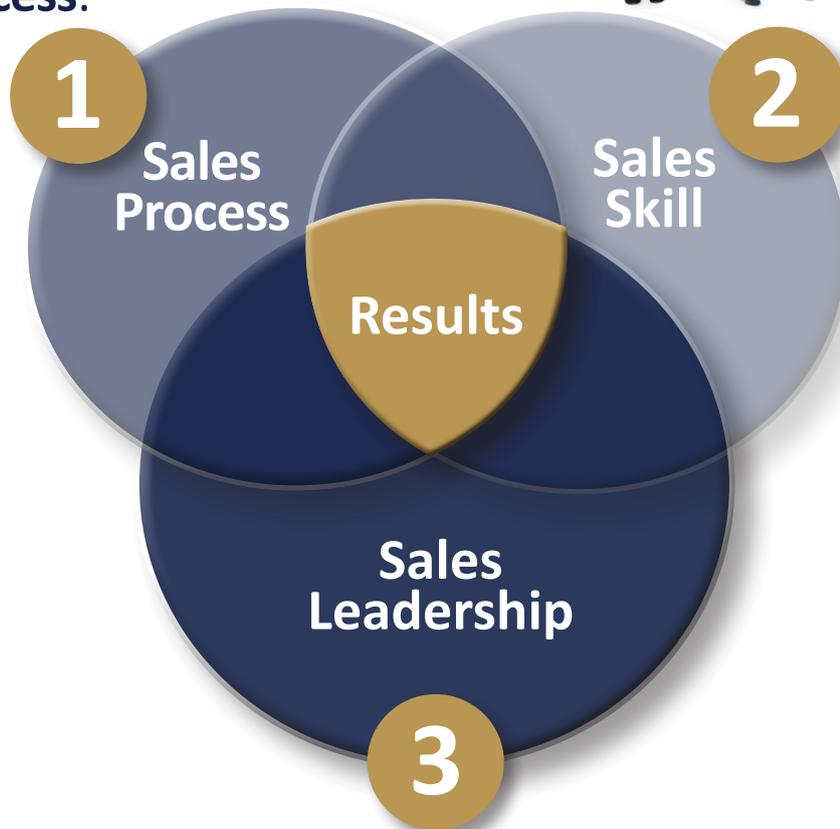


PROFORMANCE portfolio

YOUR GO TO SALES SYSTEM



Working with clients on sales effectiveness for over 20 years, we have identified 3 critical components to sales success:



ProFormance partners clients to ensure all 3 components work together to get better sales results.

We provide you with resource in the areas you need it:

Sales Process

High-performance sales blueprint

Documenting your sales process and providing the means to track it, working with your existing CRM or selecting new CRM or alternative tools.

Sales Skill

Best practice training

Sales training designed for your business which is tracked and evaluated, using in-field tools to measure effectiveness.

Sales Leadership

Increased accountability

Supporting your sales manager to implement the accountability system and coaching.

Or providing the cost effective option of a virtual sales manager to support, coach and track accountability

Call us to discuss how to improve your sales results

Phone Jo Hyland: 021 380 488 Email: training@proformance.co.nz www.proformance.co.nz