

# PROFORMANCE

GROWING PEOPLE:  
*Growing Business*

<b>Public Workshops for 2021</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEPT</b>	<b>OCT</b>
Persuasive Selling Skills		22-23rd			14-15th			13-14th	
High Performing Sales – Advanced Selling Skills					23rd				
Key Account Management				4-5th			10-11th		
Negotiations – Gain an Edge				10-11 <sup>th</sup>			23-24th		
Turn Managers into Leaders				24-25th				20-21st	
Present Like a Pro					16th				
Customer Service Excellence		17th			30th			21st	
Work Smart – Manage your Time				13th					13th
PrintNZ NZQA L3 Certificate in Sales – 2020/21 program	23 <sup>rd</sup> (WS 2)				22 <sup>nd</sup> (WS 3)				