Turn Managers into Leaders

Two day workshop outline:

Human Motivation	Leadership	Leaders and Coaching
Performance Factors Cycles of Motivation and De-motivation Individualised Motivation	Skills of Effective Leadership Successful Use of Leadership Styles	Benefits of Coaching Qualities of an Effective Coach Coaching for Improved Performance

Praise and Reprimand	Managing Performance Issues	The Performance Appraisal
Effective Praising Effective Reprimanding	Signs of Performance Problems Identifying Causes Addressing Performance Issues	Benefits Preparation Guidelines to Effective Appraisals Interpersonal Skills

Follow-Up is proven to be a critical success factor of initial workshop investment. We will follow-up with each individual at a **'Fitness Check.'** This personalised 1on1 training session will be four weeks post-workshop and ensure the skills learned are being demonstrated in the workplace.

Workshop and Fitness Check: **$2,250.00** *+GST per person*

Workshop only: **$1,950.00** *+GST per person*

ProFormance Workshops: *ProFormance workshops are limited to a maximum of eight managers so participants receive one-on-one coaching and active involvement in an optimal learning environment with colleagues from similar industry backgrounds.*

Intensive Coaching: *The facilitator will research your individual training needs, your accountabilities and the environment in which you manage staff. This will enable more intensive coaching.*

Central Location: *The workshops will be held in a central Auckland location and includes all materials and refreshments.*